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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2023

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

001-40853

(Commission file number)

**Kyndryl Holdings, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**86-1185492**

(IRS employer identification number)

**One Vanderbilt Avenue, 15th Floor**

**New York, New York**

(Address of principal executive offices)

**10017**

(Zip Code)

**212-896-2098**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Trading symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common stock, par value \$0.01 per share	KD	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

Accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Common Stock, par value \$0.01 per share, outstanding at August 1, 2023 was 228,892,066.

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**Part I - Financial Information****Item 1. Consolidated Financial Statements (Unaudited):**

**KYNDRYL HOLDINGS, INC.**  
**CONSOLIDATED INCOME STATEMENT**  
(In millions, except per share amounts)  
(Unaudited)

	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>Revenues *</b>	\$ 4,193	\$ 4,288
Cost of services **	\$ 3,449	\$ 3,677
Selling, general and administrative expenses	720	694
Workforce rebalancing charges	58	4
Transaction-related costs	42	103
Interest expense	29	20
Other expense (income)	5	(3)
<b>Total costs and expenses</b>	<b>\$ 4,302</b>	<b>\$ 4,493</b>
<b>Income (loss) before income taxes</b>	<b>\$ (109)</b>	<b>\$ (205)</b>
<b>Provision for income taxes</b>	<b>\$ 32</b>	<b>\$ 45</b>
<b>Net income (loss)</b>	<b>\$ (141)</b>	<b>\$ (250)</b>
Basic earnings (loss) per share	\$ (0.62)	\$ (1.11)
Diluted earnings (loss) per share	\$ (0.62)	\$ (1.11)
Weighted-average basic shares outstanding	227.9	225.3
Weighted-average diluted shares outstanding	227.9	225.3

\* Including related-party revenue of \$205 for the three months ended June 30, 2022

\*\* Including related-party cost of services of \$961 for the three months ended June 30, 2022

The accompanying notes are an integral part of the financial statements.

**KYNDRYL HOLDINGS, INC.**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
(Dollars in millions)  
(Unaudited)

	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>Net income (loss)</b>	<b>\$ (141)</b>	<b>\$ (250)</b>
<b>Other comprehensive income (loss), before tax:</b>		
Foreign currency translation adjustments	(15)	(267)
Unrealized gains (losses) on cash flow hedges:		
Unrealized gains (losses) arising during the period	15	(5)
Reclassification of (gains) losses to net income	(1)	(1)
Total unrealized gains (losses) on cash flow hedges	14	(6)
Retirement-related benefit plans – amortization of net (gains) losses	2	10
<b>Other comprehensive income (loss), before tax</b>	<b>1</b>	<b>(263)</b>
<b>Income tax (expense) benefit related to items of other comprehensive income (loss)</b>	<b>(1)</b>	<b>(1)</b>
<b>Other comprehensive income (loss), net of tax</b>	<b>—</b>	<b>(264)</b>
<b>Total comprehensive income (loss)</b>	<b>\$ (141)</b>	<b>\$ (514)</b>

The accompanying notes are an integral part of the financial statements.

**KYNDRYL HOLDINGS, INC.**  
**CONSOLIDATED BALANCE SHEET**  
(In millions, except per share amount)  
(Unaudited)

	June 30, 2023	March 31, 2023
<b>Assets:</b>		
Current assets:		
Cash and cash equivalents	\$ 1,507	\$ 1,847
Restricted cash	14	12
Accounts receivable (net of allowances for expected credit losses of \$29 at June 30, 2023 and \$32 at March 31, 2023)	1,490	1,523
Deferred costs (current portion)	1,075	1,070
Prepaid expenses and other current assets	567	510
<b>Total current assets</b>	<b>\$ 4,653</b>	<b>\$ 4,963</b>
Property and equipment, net	\$ 2,750	\$ 2,779
Operating right-of-use assets, net	932	964
Deferred costs (noncurrent portion)	1,122	1,166
Deferred taxes	190	248
Goodwill	807	812
Intangible assets, net	187	171
Pension assets	100	94
Other noncurrent assets	245	267
<b>Total assets</b>	<b>\$ 10,986</b>	<b>\$ 11,464</b>
<b>Liabilities:</b>		
Current liabilities:		
Accounts payable	\$ 1,626	\$ 1,774
Value-added tax and income tax liabilities	359	347
Current portion of long-term debt	134	110
Accrued compensation and benefits	473	533
Deferred income (current portion)	785	820
Operating lease liabilities (current portion)	307	316
Accrued contract costs	351	346
Other accrued expenses and liabilities	556	624
<b>Total current liabilities</b>	<b>\$ 4,591</b>	<b>\$ 4,868</b>
Long-term debt	\$ 3,149	\$ 3,111
Retirement and nonpension postretirement benefit obligations	501	504
Deferred income (noncurrent portion)	334	362
Operating lease liabilities (noncurrent portion)	672	707
Other noncurrent liabilities	401	450
<b>Total liabilities</b>	<b>\$ 9,648</b>	<b>\$ 10,002</b>
Commitments and contingencies		
<b>Equity:</b>		
Stockholders' equity		
Common stock, par value \$0.01 per share, and additional paid-in capital (shares authorized: 1,000.0; shares issued: June 30, 2023 – 231.0, March 31, 2023 – 229.6)	\$ 4,451	\$ 4,428
Accumulated deficit	(2,120)	(1,978)
Treasury stock, at cost (shares: June 30, 2023 – 2.4, March 31, 2023 – 1.9)	(30)	(23)
Accumulated other comprehensive income (loss)	(1,062)	(1,062)
<b>Total stockholders' equity before non-controlling interests</b>	<b>\$ 1,240</b>	<b>\$ 1,365</b>
Non-controlling interests	99	97
<b>Total equity</b>	<b>\$ 1,338</b>	<b>\$ 1,462</b>
<b>Total liabilities and equity</b>	<b>\$ 10,986</b>	<b>\$ 11,464</b>

The accompanying notes are an integral part of the financial statements.

**KYNDRYL HOLDINGS, INC.**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(Dollars in millions)  
(Unaudited)

	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ (141)	\$ (250)
Adjustments to reconcile net income (loss) to cash provided by operating activities:		
Depreciation and amortization		
Depreciation of property, equipment and capitalized software	210	228
Depreciation of right-of-use assets	91	85
Amortization of transition costs and prepaid software	325	293
Amortization of capitalized contract costs	138	111
Amortization of acquisition-related intangible assets	8	14
Stock-based compensation	22	26
Deferred taxes	26	46
Net (gain) loss on asset sales and other	29	2
Change in operating assets and liabilities:		
Deferred costs (excluding amortization)	(418)	(369)
Right-of-use assets and liabilities (excluding depreciation)	(103)	(84)
Workforce rebalancing liabilities	(23)	6
Receivables	53	222
Accounts payable	(143)	(14)
Taxes	(25)	12
Other assets and other liabilities	(222)	(224)
<b>Net cash provided by (used in) operating activities</b>	<b>\$ (173)</b>	<b>\$ 104</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	\$ (100)	\$ (213)
Proceeds from disposition of property and equipment	6	7
Other investing activities, net	(19)	(13)
<b>Net cash used in investing activities</b>	<b>\$ (113)</b>	<b>\$ (218)</b>
<b>Cash flows from financing activities:</b>		
Debt repayments	\$ (30)	\$ (28)
Common stock repurchases for tax withholdings	(7)	(13)
Other financing activities, net	(1)	—
<b>Net cash provided by (used in) financing activities</b>	<b>\$ (38)</b>	<b>\$ (41)</b>
Effect of exchange rate changes on cash, cash equivalents and restricted cash	\$ (15)	\$ (111)
Net change in cash, cash equivalents and restricted cash	\$ (339)	\$ (266)
Cash, cash equivalents and restricted cash at beginning of period	\$ 1,860	\$ 2,154
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 1,521</b>	<b>\$ 1,888</b>
<b>Supplemental data</b>		
Income taxes paid, net of refunds received	\$ 65	\$ 8
Interest paid on debt	\$ 46	\$ 38

The accompanying notes are an integral part of the financial statements.

**KYNDRYL HOLDINGS, INC.**  
**CONSOLIDATED STATEMENT OF EQUITY**  
(In millions)  
(Unaudited)

	Common Stock and Additional Paid-In Capital		Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Accumulated Deficit	Non- Controlling Interests	Total Equity
	Shares	Amount					
<b>Equity – April 1, 2023</b>	227.7	\$ 4,428	\$ (1,062)	\$ (23)	\$ (1,978)	\$ 97	\$ 1,462
Net income (loss)					(141)		(141)
Other comprehensive income (loss), net of tax			—				—
Common stock issued under employee plans	1.4	22					22
Purchases of treasury stock	(0.5)			(7)			(7)
Changes in non-controlling interests						2	2
<b>Equity – June 30, 2023</b>	<u>228.6</u>	<u>\$ 4,451</u>	<u>\$ (1,062)</u>	<u>\$ (30)</u>	<u>\$ (2,119)</u>	<u>\$ 99</u>	<u>\$ 1,338</u>

	Common Stock and Additional Paid-In Capital		Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Accumulated Deficit	Non- Controlling Interests	Total Equity
	Shares	Amount					
<b>Equity - April 1, 2022</b>	224.5	\$ 4,315	\$ (1,089)	\$ (4)	\$ (605)	\$ 94	\$ 2,711
Net income (loss)					(250)		(250)
Other comprehensive income (loss), net of tax			(264)				(264)
Common stock issued under employee plans	3.3	26					26
Purchases of treasury stock	(1.1)			(13)			(13)
Changes in non-controlling interests						1	1
<b>Equity - June 30, 2022</b>	<u>226.7</u>	<u>\$ 4,341</u>	<u>\$ (1,353)</u>	<u>\$ (17)</u>	<u>\$ (855)</u>	<u>\$ 95</u>	<u>\$ 2,211</u>

The accompanying notes are an integral part of the financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

#### Description of Business

Kyndryl Holdings, Inc. (“we”, “the Company” or “Kyndryl”) is a leading technology services company and the largest IT infrastructure services provider in the world, serving as a partner to thousands of enterprise customers whose operations span over 100 countries. Prior to November 3, 2021, the Company was wholly owned by International Business Machines Corporation (“IBM” or “former Parent”).

In November 2021, our former Parent effected the spin-off (the “Separation” or the “Spin-off”) of the infrastructure services unit of its Global Technology Services (“GTS”) segment through the distribution of shares of Kyndryl’s common stock to IBM stockholders. In connection with the Separation, the Company entered into several agreements with IBM that govern the relationship of the parties following the Separation. Kyndryl’s stock began trading as an independent company on November 4, 2021.

#### Basis of Presentation

The accompanying Consolidated Financial Statements and footnotes have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Management believes the accompanying financial statements include all adjustments necessary to present fairly the Company’s financial position and its results of operations for all the periods presented. The information included in this Form 10-Q should be read in conjunction with the Company’s Annual Report for the fiscal year ended March 31, 2023.

Within the financial statements and tables presented, certain columns and rows may not add due to the use of rounded numbers for disclosure purposes. Percentages presented are calculated from the underlying whole-dollar amounts.

#### Principles of Consolidation

The accompanying financial statements are presented on a consolidated basis. All significant transactions and intercompany accounts between Kyndryl entities were eliminated.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect amounts that are reported in the consolidated financial statements and accompanying disclosures. Estimates are used in determining the following, among others: revenue, costs to complete service contracts, income taxes, pension assumptions, valuation of assets including goodwill and intangible assets, the depreciable and amortizable lives of long-lived assets, loss contingencies, allowance for credit losses and deferred transition costs.

The Company uses the estimated annual effective tax rate method in computing its interim tax provision in accordance with U.S. GAAP. The estimated annual effective tax rate is applied to the year-to-date ordinary income, exclusive of discrete items, to arrive at the reported interim tax provision.

### NOTE 2. ACCOUNTING PRONOUNCEMENTS

#### New Standards to be Implemented

In September 2022, the FASB amended its guidance related to supplier finance programs. The amended guidance requires additional disclosures surrounding the use of supplier finance programs to purchase goods or services, including disclosing the key terms of the programs, the amount of obligations outstanding at the end of the reporting period, and a roll-forward of those obligations. The new guidance, except the roll-forward information, is effective for



## Notes to Consolidated Financial Statements (continued)

fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The roll-forward information is effective for fiscal years beginning after December 15, 2023. The Company has evaluated the impact of the amended guidance and concluded that the guidance has no impact on the Company's consolidated financial statements.

In March 2023, the FASB issued ASU 2023-01, *Leases (Topic 842) – Common-Control Arrangements*. This guidance amends the accounting for leasehold improvements in common-control arrangements by requiring a lessee in a common-control arrangement to amortize leasehold improvements that it owns over the improvements' useful life to the common-control group, regardless of the lease term, if the lessee continues to control the use of the underlying asset through a lease. The Company has evaluated the impact of the amended guidance and concluded that the guidance does not have a material impact on the Company's consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04, *Reference Rate Reform (Topic 848) – Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which included a sunset provision within Topic 848 based on expectations of when the London Interbank Offered Rate ("LIBOR") would cease being published. The FASB issued temporary, optional expedients related to the accounting for contract modifications and hedging transactions as a result of markets transitioning from the use of LIBOR and other interbank offered rates to alternative reference rates. In December 2022, the FASB issued ASU 2022-06, *Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848*, deferring the sunset date of Topic 848 to December 31, 2024. In June 2023, the Company modified its contracts that use LIBOR, transitioning from LIBOR to the Secured Overnight Financing Rate ("SOFR"). The use of SOFR became effective in modified contracts beginning on July 1, 2023.

### NOTE 3. REVENUE RECOGNITION

#### Disaggregation of Revenue

The Company views its segment results to be the best view of disaggregated revenue. Refer to Note 4 – Segments.

#### Remaining Performance Obligations

The remaining performance obligation ("RPO") represents the aggregate amount of contractual deliverables yet to be recognized as revenue at the end of the reporting period. It is intended to be a statement of overall work under contract that has not yet been performed and does not include contracts for which the customer is not committed. The customer is not considered committed when it is able to terminate for convenience without payment of a substantive penalty. The RPO also includes estimates of variable consideration. RPO estimates are subject to change and are affected by several factors, including terminations, changes in the scope of contracts, periodic revaluations, adjustments for revenue that has not materialized and adjustments for currency.

At June 30, 2023, the aggregate amount of RPO related to customer contracts that are unsatisfied or partially unsatisfied was \$36.7 billion. Approximately 60 percent of the amount is expected to be recognized as revenue in the subsequent two years, approximately 34 percent in the subsequent three through five years, and the balance thereafter.

During the three months ended June 30, 2023 and June 30, 2022, revenue was increased by \$11 million and \$1 million, respectively for performance obligations satisfied (or partially satisfied) in previous periods, mainly due to changes in estimates on contracts with cost-to-cost measures of progress.

**Notes to Consolidated Financial Statements (continued)**

**Contract Balances**

The following table provides information about accounts receivable, contract assets and deferred income balances:

(Dollars in millions)	June 30, 2023	March 31, 2023
Accounts receivable (net of allowances for expected credit losses of \$29 at June 30, 2023 and \$32 at March 31, 2023) *	\$ 1,490	\$ 1,523
Contract assets **	31	30
Deferred income (current)	785	820
Deferred income (noncurrent)	334	362

\* Included unbilled receivable balances of \$410 million at June 30, 2023 and \$384 million at March 31, 2023.

\*\* Contract assets represent goods or services delivered by the Company which give the Company the right to consideration that is typically subject to milestone completion or client acceptance and are included within prepaid expenses and other current assets in the Consolidated Balance Sheet.

The amount of revenue recognized during the three months ended June 30, 2023 and June 30, 2022 that was included within the deferred income balance at March 31, 2023 and March 31, 2022 was \$188 million and \$246 million, respectively.

The following table provides roll-forwards of the accounts receivable allowance for expected credit losses for the three months ended June 30, 2023 and 2022:

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Beginning balance	\$ 32	\$ 44
Additions (releases)	(1)	(2)
Write-offs	(3)	(1)
Other *	1	(7)
Ending balance	\$ 29	\$ 34

\* Primarily represents currency translation adjustments.

The contract assets allowance for expected credit losses was not material in any of the periods presented.

**Major Clients**

No single client represented more than 10 percent of the Company's total revenue during the three months ended June 30, 2023 and 2022. Other than receivables due from our former Parent, no single client represented more than 10 percent of the Company's total accounts receivable balance as of June 30, 2023 and March 31, 2023, respectively.

**Deferred Costs**

Costs to acquire and fulfill customer contracts are deferred and amortized over the contract period or expected customer relationship life. The expected customer relationship period is determined based on the average customer relationship period, including expected renewals, for each offering type and ranges from three to six years. For contracts with an estimated amortization period of less than one year, we elected the practical expedient to expense incremental costs immediately.

**Notes to Consolidated Financial Statements (continued)**

The following table provides amounts of capitalized costs to acquire and fulfill customer contracts at June 30, 2023 and March 31, 2023:

<b>(Dollars in millions)</b>	<b>June 30, 2023</b>	<b>March 31, 2023</b>
Deferred transition costs	\$ 828	\$ 856
Prepaid software costs	828	782
Capitalized costs to fulfill contracts	240	285
Capitalized costs to obtain contracts	301	313
<b>Total deferred costs *</b>	<b>\$ 2,196</b>	<b>\$ 2,236</b>

\* Of the total deferred costs, \$1,075 million was current and \$1,122 million was noncurrent at June 30, 2023, and \$1,070 million was current and \$1,166 million was noncurrent at March 31, 2023.

The amount of total deferred costs amortized for the three months ended June 30, 2023, was \$463 million, composed of \$241 million of amortization of prepaid software, \$85 million of amortization of deferred transition costs and \$138 million of amortization of capitalized contract costs.

**NOTE 4. SEGMENTS**

Our reportable segments correspond to how the chief operating decision maker (“CODM”) reviews performance and allocates resources. Our four reportable segments consist of the following:

**United States:** This reportable segment is comprised of Kyndryl’s operations in the United States.

**Japan:** This reportable segment is comprised of Kyndryl’s operations in Japan.

**Principal Markets:** This reportable segment represents the aggregation of our operations in Australia / New Zealand, Canada, France, Germany, India, Italy, Spain / Portugal, and the United Kingdom / Ireland.

**Strategic Markets:** This reportable segment is comprised of our operations in all other countries in which we operate.

The measure of segment operating performance used by Kyndryl’s CODM is adjusted EBITDA. Adjusted EBITDA is defined as net income (loss) excluding net interest expense, income taxes, depreciation and amortization (excluding depreciation of right-of-use assets and amortization of capitalized contract costs), charges related to ceasing to use leased and owned fixed assets, charges related to lease terminations, transaction-related costs, pension costs other than pension servicing costs and multi-employer plan costs, stock-based compensation expense, workforce rebalancing charges, impairment expense, significant litigation costs, and foreign currency impacts of highly inflationary countries. The use of revenue and adjusted EBITDA aligns with how the CODM assesses performance and allocates resources for the Company’s segments.

Our geographic markets frequently work together to sell and implement certain contracts. The resulting revenues and costs from these contracts may be apportioned among the participating geographic markets. The economic environment and its effects on the industries served by our geographic markets affect revenues and operating expenses within our geographic markets to differing degrees. Currency fluctuations also tend to affect our geographic markets differently, depending on the geographic concentrations and locations of their businesses.

**Notes to Consolidated Financial Statements (continued)**

The following table reflects the results of the Company's segments:

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
<b>Revenue</b>		
United States	\$ 1,164	\$ 1,168
Japan	610	634
Principal Markets	1,484	1,516
Strategic Markets	935	970
Total revenue	\$ 4,193	\$ 4,288
<b>Segment adjusted EBITDA</b>		
United States	\$ 236	\$ 200
Japan	100	115
Principal Markets	167	100
Strategic Markets	133	96
Total segment adjusted EBITDA	\$ 636	\$ 511

The following table reconciles segment adjusted EBITDA to consolidated pretax income (loss):

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Segment adjusted EBITDA	\$ 636	\$ 511
Workforce rebalancing charges	(58)	(4)
Charges related to ceasing to use leased/fixed assets and lease terminations	(10)	—
Transaction-related costs	(42)	(103)
Stock-based compensation expense	(22)	(26)
Interest expense	(29)	(20)
Depreciation of property, equipment and capitalized software	(210)	(228)
Amortization expense	(333)	(308)
Corporate expense not allocated to the segments	(24)	(20)
Other adjustments*	(16)	(9)
Pretax income (loss)	\$ (109)	\$ (205)

\* Other adjustments represent pension costs other than pension servicing costs and multi-employer plan costs, significant litigation costs, and foreign currency impacts of highly inflationary countries.

**NOTE 5. TAXES**

For the three months ended June 30, 2023, the Company's effective tax rate was (29.6%), compared to (22.1%) for the three months ended June 30, 2022. The Company's negative effective tax rates in 2023 and 2022 reflect a tax expense on a pretax book loss in both periods.

The Company's effective tax rate for the three months ended June 30, 2023 was lower than the Company's statutory tax rate primarily due to taxes on foreign operations and valuation allowances recorded in certain jurisdictions against deferred tax assets that are not more likely than not to be realized.

The Company's effective tax rate for the three months ended June 30, 2022 was lower than the Company's statutory tax rate primarily due to taxes on foreign operations and the increase in valuation allowances recorded in certain jurisdictions against deferred tax assets that are not more likely than not to be realized. For the period ended June 30, 2022, the addition to valuation allowances primarily relates to a partial valuation allowance established against certain deferred tax assets in the United States.

**Notes to Consolidated Financial Statements (continued)****NOTE 6. NET LOSS PER SHARE**

We did not declare any stock dividends in the periods presented. The following table provides the computation of basic and diluted earnings per share of common stock for the three months ended June 30, 2023 and 2022.

<b>(In millions, except per share amounts)</b>	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
Net income (loss) on which basic and diluted earnings per share is calculated	\$ (141)	\$ (250)
Number of shares on which basic and diluted earnings per share is calculated	227.9	225.3
Basic earnings (loss) per share	\$ (0.62)	\$ (1.11)
Diluted earnings (loss) per share	(0.62)	(1.11)

For the three months ended June 30, 2023 and 2022, the Company's basic and diluted weighted-average shares outstanding were the same. The following securities were not included in the computation of diluted net loss per share because they would have been anti-dilutive:

<b>(In millions)</b>	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
Nonvested restricted stock units	8.9	7.1
Nonvested performance-conditioned stock units	1.5	—
Nonvested market-conditioned stock units	2.3	1.8
Stock options issued and outstanding	3.7	3.8
<b>Total</b>	<b>16.4</b>	<b>12.6</b>

**NOTE 7. FINANCIAL ASSETS AND LIABILITIES****Fair Value Measurements**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company classifies certain assets and liabilities based on the following fair value hierarchy:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 - Unobservable inputs for the asset or liability.

The level of an asset or liability within the fair value hierarchy is determined based on the lowest level of any input that is significant to the fair value measurement.

**Notes to Consolidated Financial Statements (continued)**

In determining the fair value of certain financial instruments, the Company considers certain market valuation adjustments to the “base valuations” using the methodologies described below for several parameters that market participants would consider in determining fair value:

- Counterparty credit risk adjustments are applied to certain financial instruments, taking into account the actual credit risk of a counterparty as observed in the credit default swap market to determine the true fair value of such an instrument.
- Credit risk adjustments are applied to reflect the Company’s own credit risk when valuing certain liabilities measured at fair value. The methodology is consistent with that applied in developing counterparty credit risk adjustments, but incorporates the Company’s credit risk as observed in the credit default swap market.

Certain non-financial assets such as property, plant and equipment, operating right-of-use assets, land, goodwill and intangible assets are recorded at fair value or at cost, as appropriate, in the period they are initially recognized, and such balances may be adjusted in subsequent periods if an event occurs or circumstances change that indicate that the asset may be impaired. The impairment models used for non-financial assets depend on the type of asset. The fair value measurements, in such instances, would be classified in Level 3 of the fair value hierarchy. We perform a qualitative assessment of asset impairments on a periodic basis and recognize an impairment if there are sufficient indicators that the fair value is less than carrying value. There were no impairments of non-financial assets recognized for the three months ended June 30, 2023 and 2022.

**Financial Assets and Liabilities Measured at Fair Value**

The following table presents the Company’s financial assets and financial liabilities that are measured at fair value on a recurring basis at June 30, 2023 and March 31, 2023.

<u>(Dollars in millions)</u>	<u>Fair Value Hierarchy Level</u>	<u>At June 30, 2023</u>			<u>At March 31, 2023</u>		
		<u>Assets</u>	<u>Liabilities</u>	<u>Fair Value</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Fair Value</u>
Derivatives designated as hedging instruments:							
Foreign exchange contracts	2	\$ 19	\$ 6	\$ 13	\$ 4	\$ 3	\$ 1
Derivatives not designated as hedging instruments:							
Foreign exchange contracts	2	17	11	6	11	5	6
<b>Total</b>		<u>\$ 36</u>	<u>\$ 17</u>	<u>\$ 19</u>	<u>\$ 15</u>	<u>\$ 9</u>	<u>\$ 6</u>

The gross balances of derivative assets are contained within prepaid expenses and other current assets, and the gross balances of derivative liabilities are contained within other accrued expenses and liabilities in the Consolidated Balance Sheet. The Company may enter into master netting agreements with certain counterparties that allow for netting of exposures. There was no netting of derivative assets against liabilities in the Consolidated Balance Sheet at June 30, 2023 and March 31, 2023. The Company manages counterparty risk by seeking counterparties of high credit quality and by monitoring credit ratings, credit spreads and other relevant public information about its counterparties. The Company does not anticipate nonperformance by any of the counterparties.

**Financial Assets and Liabilities Not Measured at Fair Value**

Accounts receivable are financial assets with carrying values that approximate fair value. Accounts payable, other accrued expenses and short-term debt are financial liabilities with carrying values that approximate fair value. If measured at fair value in the consolidated financial statements, these financial assets and liabilities would be classified as Level 3 in the fair value hierarchy, except for short-term debt, which would be classified as Level 2.

## Notes to Consolidated Financial Statements (continued)

The Company also has time deposits that have maturities of 90 days or less, and their carrying values approximate fair value. They are measured for impairment on a recurring basis by comparing their fair value with their amortized cost basis. There were no impairments of financial assets recognized for any of the periods presented. The balances of these time deposits with maturities of 90 days or less contained within cash and cash equivalents in the Consolidated Balance Sheet at June 30, 2023 and March 31, 2023 were \$690 million and \$814 million, respectively. If measured at fair value in the consolidated financial statements, time deposits with maturities of 90 days or less would be categorized as Level 2 in the fair value hierarchy.

The fair value of our outstanding debt (excluding finance lease obligations) is based on various methodologies, including quoted prices in active markets for identical debt instruments, which is a Level 1 measurement, and calculated fair value using an expected present value technique that uses rates currently available to the Company for debt in active markets with similar terms and remaining maturities, which is a Level 2 measurement. Our outstanding debt (excluding finance lease obligations) had a carrying value of \$3.0 billion as of June 30, 2023 and March 31, 2023, with an estimated fair value of \$2.5 billion as of June 30, 2023 and March 31, 2023, which consisted of quoted prices for identical debt instruments (Level 1) and expected present value calculated using observable inputs (Level 2).

### Transfers of Financial Assets

The Company has entered into agreements with third-party financial institutions to sell certain financial assets (primarily trade receivables) without recourse. The Company has determined these are true sales. The carrying value of the financial asset sold is derecognized, and a net gain or loss on the sale is recognized, at the time of the transfer.

The net proceeds from these agreements are reflected as cash provided by operating activities in the Consolidated Statement of Cash Flows. Gross proceeds from receivables sold to third parties under this program were \$1.2 billion for the three months ended June 30, 2023 and \$613 million for the three months ended June 30, 2022. The fees associated with the transfers of receivables were \$16 million for the three months ended June 30, 2023 and \$8 million for the three months ended June 30, 2022.

### Derivative Financial Instruments

#### *Derivatives Designated as Hedging Instruments*

The Company has foreign exchange derivative financial instruments designated as cash flow hedges to manage the volatility of cash flows that relate to operating expenses denominated in certain currencies. Changes in fair value of derivatives designated as cash flow hedges are recorded, net of applicable taxes, in other comprehensive income and subsequently reclassified into the same income statement line item as the hedged exposure when the underlying hedged item is recognized in earnings. The cash flows associated with derivatives designated as cash flow hedges are reported in cash flows from operating activities in the Consolidated Statement of Cash Flows.

At June 30, 2023 and March 31, 2023, the total gross notional amount of forward contracts designated as cash flow hedges of forecasted foreign currency cost transactions was \$919 million and \$283 million, respectively. The notional amounts of derivative instruments do not necessarily represent the amounts exchanged by the Company with third parties and are not necessarily a direct measure of the financial exposure. The maximum remaining length of time over which the Company hedged its exposure is approximately one year. At June 30, 2023 and March 31, 2023, the weighted-average remaining maturity of these instruments was approximately 0.4 years and 0.5 years, respectively.

At June 30, 2023 and March 31, 2023, in connection with cash flow hedges of foreign currency cost transactions, the Company had net deferred gains of \$15 million and \$1 million (each before taxes), respectively, in accumulated other comprehensive income ("AOCI"). The Company estimates that \$15 million (before taxes) of deferred net gains on derivatives in AOCI at June 30, 2023 will be reclassified to net income within the next twelve months, providing an offsetting economic impact against the underlying anticipated transactions.

**Notes to Consolidated Financial Statements (continued)**

***Derivatives Not Designated as Hedging Instruments***

The Company enters into currency forward and swap contracts to hedge exposures related to assets, liabilities and earnings across its subsidiaries. These contracts are not designated as hedging instruments, and therefore changes in fair value of these contracts are reported in earnings in other expense (income) in the Consolidated Income Statement. The gains and losses on these contracts generally offset the gains and losses in the underlying hedged exposures, which are also reported in other expense (income) in the Consolidated Income Statement. Cash flows from derivatives not designated as hedges are reported in cash flows from investing activities in the Consolidated Statement of Cash Flows. The terms of these swap contracts are generally less than one year. At June 30, 2023 and March 31, 2023, the total gross notional amount of derivative instruments in economic hedges of foreign currency exposure was \$2.0 billion and \$1.5 billion, respectively.

**The Effect of Derivative Instruments in the Consolidated Income Statement**

The effects of derivatives designated as hedging instruments on the Consolidated Income Statement and Other Comprehensive Income are as follows:

(Dollars in millions) Three months ended June 30:	Unrealized Gain (Loss) Recognized in OCI		Consolidated Income Statement Line Item	Gain (Loss) Reclassified from AOCI to Income	
	2023	2022		2023	2022
Foreign exchange contracts	\$ 15	\$ (5)	Cost of services	\$ 1	\$ 1
Total	\$ 15	\$ (5)		\$ 1	\$ 1

For the three months ended June 30, 2023 and 2022, there were no gains or losses excluded from the assessment of hedge effectiveness for cash flow hedges, or associated with an underlying exposure that did not or was not expected to occur, nor are there any anticipated in the normal course of business.

The effects of derivatives not designated as hedging instruments on the Consolidated Income Statement are as follows:

(Dollars in millions) Three months ended June 30:	Consolidated Income Statement Line Item	Gain (Loss) Recognized on Derivatives	
		2023	2022
Foreign exchange contracts	Other expense (income)	\$ (17)	\$ (2)
Total		\$ (17)	\$ (2)



Notes to Consolidated Financial Statements (continued)

NOTE 8. INTANGIBLE ASSETS INCLUDING GOODWILL

Intangible Assets

The following tables present the Company's intangible asset balances by major asset class.

(Dollars in millions)	At June 30, 2023			At March 31, 2023		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Capitalized software	\$ 117	\$ (19)	\$ 98	\$ 83	\$ (15)	\$ 68
Customer relationships*	224	(146)	78	232	(141)	91
Completed technology	20	(20)	—	20	(20)	—
Patents and trademarks*	18	(6)	11	18	(6)	13
<b>Total</b>	<b>\$ 379</b>	<b>\$ (191)</b>	<b>\$ 187</b>	<b>\$ 353</b>	<b>\$ (182)</b>	<b>\$ 171</b>

\* Amounts include effects from foreign currency translation.

The net carrying amount of intangible assets increased by \$16 million during the three months ended June 30, 2023, primarily due to additions in capitalized software, partially offset by amortization and foreign currency translation. The aggregate intangible asset amortization expense was \$11 million and \$14 million for the three months ended June 30, 2023 and 2022, respectively. This included amortization of capitalized software of \$4 million for the three months ended June 30, 2023, which was reported in "Depreciation of property, equipment and capitalized software" on the Consolidated Statement of Cash Flows.

The future amortization expense relating to intangible assets currently recorded in the Consolidated Balance Sheet was estimated to be the following at June 30, 2023:

(Dollars in millions)	Capitalized Software	Customer Relationships	Patents and Trademarks	Total
<b>Year ending March 31:</b>				
2024 (remaining nine months)	\$ 21	\$ 20	\$ 2	\$ 44
2025	29	22	3	55
2026	27	18	3	48
2027	21	15	3	39
2028	—	1	—	1
Thereafter	—	1	—	1

Goodwill

The changes in the goodwill balances by segment for the three months ended June 30, 2023 were as follows:

(Dollars in millions) Segment	Balance at March 31, 2023	Additions and Other Adjustments*	Balance at June 30, 2023
United States	\$ —	\$ —	\$ —
Japan	495	(4)	490
Principal Markets	142	—	142
Strategic Markets	176	—	176
<b>Total</b>	<b>\$ 812</b>	<b>\$ (4)</b>	<b>\$ 807</b>

\* Primarily driven by foreign currency translation.

**Notes to Consolidated Financial Statements (continued)**

There were no goodwill impairment losses recorded for the three months ended June 30, 2023 and 2022. Management reviews goodwill for impairment annually and whenever events or changes in circumstances indicate the carrying value of goodwill may not be recoverable by first assessing qualitative factors to determine if it is more likely than not that fair value is less than carrying value. Cumulatively, the Company has recorded \$469 million in goodwill impairment charges within its former EMEA (\$293 million) and current United States (\$176 million) reporting units.

**NOTE 9. BORROWINGS**

**Debt**

The following table presents the components of our debt:

(Dollars in millions)	Interest Rate	Maturity	June 30, 2023	March 31, 2023
Unsecured floating-rate term loan	6.27%*	November 2024	\$ 500	\$ 500
Commercial loan agreement	3.00%	July 2026	89	96
Unsecured senior notes due 2026	2.05%	October 2026	700	700
Unsecured senior notes due 2028	2.70%	October 2028	500	500
Unsecured senior notes due 2031	3.15%	October 2031	650	650
Unsecured senior notes due 2041	4.10%	October 2041	550	550
Finance lease obligations **	4.14%	2023-2028	311	242
			\$ 3,299	\$ 3,238
Less: Unamortized discount			5	5
Less: Unamortized debt issuance costs			13	13
Less: Current maturities of long-term debt			134	110
Total long-term debt			\$ 3,149	\$ 3,111

\* Floating rate calculated as of June 30, 2023, using a rate equal to one-month U.S. dollar LIBOR plus 1.125%. Refer to Note 2 – Accounting Pronouncements for additional information.

\*\* Finance lease obligations presented using the weighted-average interest rate.

Contractual obligations of long-term debt outstanding at June 30, 2023, exclusive of finance lease obligations, are as follows:

(Dollars in millions)*	Principal
<b>Year ending March 31:</b>	
2024 (remaining nine months)	\$ 21
2025	529
2026	29
2027	710
2028	—
Thereafter	1,700
Total	\$ 2,989

\* Contractual obligations approximate scheduled repayments.

As of June 30, 2023, there were no borrowings under the Company’s revolving credit agreement. The Company is in compliance with its debt covenants in all periods presented.

During the three months ended June 30, 2023, the right-of-use assets obtained in exchange for new finance lease liabilities were \$97 million. During the three months ended June 30, 2022, the right-of-use assets obtained in exchange for new finance lease liabilities were immaterial.

**Notes to Consolidated Financial Statements (continued)**

**NOTE 10. COMMITMENTS AND CONTINGENCIES**

The Company guarantees certain loans and financial commitments. The maximum potential future payment under these financial guarantees and the fair value of these guarantees recognized in the Consolidated Balance Sheet at June 30, 2023 and March 31, 2023 were not material. Additionally, the Company has contractual commitments that are noncancellable with certain software, hardware and cloud partners used in the delivery of services to customers. During the three months ended June 30, 2023, contractual commitments decreased due to satisfaction of existing commitments outpacing new additions.

As a company with approximately 90,000 employees and with clients around the world, Kyndryl is subject to, or could become subject to, either as plaintiff or defendant, a variety of contingencies, including claims, demands and suits, investigations, tax matters and proceedings that arise from time to time in the ordinary course of its business. Given the rapidly evolving external landscape of cybersecurity, privacy and data protection laws, regulations and threat actors, the Company or its clients could become subject to actions or proceedings in various jurisdictions. Also, as is typical for companies of Kyndryl's scope and scale, the Company is subject to, or could become subject to, actions and proceedings in various jurisdictions involving a wide range of labor and employment issues (including matters related to contested employment decisions, country-specific labor and employment laws, and the Company's benefit plans), as well as actions with respect to contracts, securities, foreign operations, competition law and environmental matters. These actions may be commenced by a number of different parties, including competitors, clients, employees, government and regulatory agencies, stockholders and representatives of the locations in which the Company does business. Some of the actions to which the Company is, or may become, a party may involve particularly complex technical issues, and some actions may raise novel questions under the laws of the various jurisdictions in which these matters arise. Additionally, the Company is, or may be, a party to agreements pursuant to which it may be obligated to indemnify the other party with respect to certain matters.

The Company records a provision with respect to a claim, suit, investigation or proceeding when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In accordance with the relevant accounting guidance, the Company provides disclosures of matters for which the likelihood of material loss is at least reasonably possible. In addition, the Company may also disclose matters based on its consideration of other matters and qualitative factors.

The Company reviews claims, suits, investigations and proceedings at least quarterly, and decisions are made with respect to recording or adjusting provisions and disclosing reasonably possible losses or range of losses (individually or in the aggregate) to reflect the impact and status of settlement discussions, discovery, procedural and substantive rulings, reviews by counsel and other information pertinent to a particular matter.

Whether any losses, damages or remedies finally determined in any claim, suit, investigation or proceeding could reasonably have a material effect on the Company's business, financial condition, results of operations or cash flows will depend on a number of variables, including the timing and amount of such losses or damages; the structure and type of any such remedies; the significance of the impact any such losses, damages or remedies may have in the consolidated financial statements; and the unique facts and circumstances of the particular matter that may give rise to additional factors. While the Company will continue to defend itself vigorously, it is possible that the Company's business, financial condition, results of operations or cash flows could be affected in any particular period by the resolution of one or more of these matters.

In July 2017, BMC Software, Inc. ("BMC") filed suit against IBM in the U.S. Court for the Southern District of Texas in a dispute involving various aspects of IBM's business, including its managed infrastructure business. BMC alleged IBM's removal of BMC software from one of its client's sites at the client's request constituted breach of contract, fraudulent inducement and trade secret misappropriation. In May 2022, the trial court entered a judgment against IBM and awarded BMC \$717 million in direct damages and \$717 million in punitive damages, plus interest. IBM has appealed the judgment and is seeking a complete reversal on appeal. IBM may seek an indemnity from the

**Notes to Consolidated Financial Statements (continued)**

Company in connection with this matter. Until there is a final and conclusive judgment in the case after all appeals and proceedings are concluded, until the amount of any applicable insurance is determined, and until a definitive assessment of Kyndryl's indemnity obligations (if any) occurs, which in the aggregate will likely take several years, the amount of indemnity obligation (if any) that the Company may owe to IBM is indeterminate.

Separately, certain contractual disputes have arisen between Kyndryl and IBM following the Separation. IBM and Kyndryl have commenced arbitration proceedings related to certain of these matters. Kyndryl intends to vigorously pursue its interests and defenses in these matters, including asserting its own claims in arbitration if necessary.

**NOTE 11. EQUITY**

The following table presents reclassifications and taxes related to items of other comprehensive income (loss) for the three months ended June 30, 2023 and 2022:

<u>(Dollars in millions)</u>	<u>Pretax Amount</u>	<u>Tax (Expense) Benefit</u>	<u>Net of Tax Amount</u>
<b>For the three months ended June 30, 2023:</b>			
Foreign currency translation adjustments	\$ (15)	\$ —	\$ (15)
Unrealized gains (losses) on cash flow hedges:			
Unrealized gains (losses) arising during the period	\$ 15	\$ (1)	\$ 13
Reclassification of (gains) losses to net income	(1)	—	—
Total unrealized gains (losses) on cash flow hedges	\$ 14	\$ (1)	\$ 13
Retirement-related benefit plans – amortization of net (gains) losses*	2	—	2
<b>Other comprehensive income (loss)</b>	<b>\$ 1</b>	<b>\$ (1)</b>	<b>\$ —</b>
<b>For the three months ended June 30, 2022:</b>			
Foreign currency translation adjustments	\$ (267)	\$ —	\$ (267)
Unrealized gains (losses) on cash flow hedges:			
Unrealized gains (losses) arising during the period	(5)	2	(3)
Reclassification of (gains) losses to net income	(1)	—	(1)
Total unrealized gains (losses) on cash flow hedges	\$ (6)	\$ 2	\$ (4)
Retirement-related benefit plans – amortization of net (gains) losses*	\$ 10	\$ (3)	\$ 7
<b>Other comprehensive income (loss)</b>	<b>\$ (263)</b>	<b>\$ (1)</b>	<b>\$ (264)</b>

\* These AOCI components are included in the computation of net periodic benefit cost. Refer to Note 12 – Retirement-Related Benefits for additional information.

**Notes to Consolidated Financial Statements (continued)**

The following table presents the components of accumulated other comprehensive income (loss), net of taxes:

(Dollars in millions)	Net Unrealized Gain (Losses) on Cash Flow Hedges	Foreign Currency Translation Adjustments*	Net Change Retirement- Related Benefit Plans	Accumulated Other Comprehensive Income (Loss)
April 1, 2023	\$ —	\$ (921)	\$ (142)	\$ (1,062)
Other comprehensive income (loss)	13	(15)	2	—
June 30, 2023	<u>\$ 13</u>	<u>\$ (936)</u>	<u>\$ (140)</u>	<u>\$ (1,062)</u>
April 1, 2022	\$ 3	\$ (735)	\$ (357)	\$ (1,089)
Other comprehensive income (loss)	(4)	(267)	7	(264)
June 30, 2022	<u>\$ (1)</u>	<u>\$ (1,002)</u>	<u>\$ (350)</u>	<u>\$ (1,353)</u>

\* Foreign currency translation adjustments are presented gross.

**NOTE 12. RETIREMENT-RELATED BENEFITS**

The following table presents the components of net periodic pension cost for the defined benefit pension plans recognized in the Consolidated Income Statement for the three months ended June 30, 2023 and 2022.

(Dollars in millions)	For the three months ended June 30:	
	2023	2022
Service cost	\$ 10	\$ 12
Interest cost <sup>(1)</sup>	14	9
Expected return on plan assets <sup>(1)</sup>	(15)	(11)
Recognized actuarial losses (gains) <sup>(1)</sup>	1	10
Net periodic pension cost	<u>\$ 10</u>	<u>\$ 22</u>

(1) These components of net periodic pension cost are included in other expense (income) in the Consolidated Income Statement.

The components of net periodic benefit cost for the nonpension postretirement benefit plans and multi-employer plans recognized in the Consolidated Income Statement were not material for any period presented.

**NOTE 13. TRANSACTIONS WITH FORMER PARENT**

**Change in Beneficial Ownership**

IBM ceased to be a related party of Kyndryl in August 2022 after IBM transferred all of its 19.9% retained interest in Kyndryl common stock to a third-party financial institution through exchange agreements in May and August 2022. Transactions related to former Parent after August 11, 2022 are no longer reported as related-party activities. As a result, there was no related party revenue or cost of services recognized for the three months ended June 30, 2023.

**Revenue and Purchases Related to Former Parent**

Kyndryl provides various services to IBM, including those related to hosting data centers and servicing IBM's information technology infrastructure, which are reported as revenue in the Company's Consolidated Income Statement. Revenue generated from these services was \$205 million for the three months ended June 30, 2022.

Kyndryl utilizes various IBM products and services, recognized as costs of services, in the fulfillment of services contracts. Total cost of services recognized from these related-party transactions in the Company's Consolidated Income Statement was \$961 million for the three months ended June 30, 2022. The related-party cost of \$961 million for

**Notes to Consolidated Financial Statements (continued)**

the prior-year quarter includes outsourcing goods and services provided by the former Parent to Kyndryl's customers post-Separation.

Capital expenditures for purchases of IBM hardware were reflected as payments for property and equipment within the investing section of the Company's Consolidated Statement of Cash Flows in the amounts of \$61 million for the three months ended June 30, 2022. Additionally, as part of the Separation, IBM has committed to provide Kyndryl, at no cost, approximately \$265 million of upgraded hardware over a two-year period. The amounts committed by IBM are reflected within other assets (noncurrent) within the Consolidated Balance Sheet at June 30, 2023. For the three months ended June 30, 2023, \$26 million of the upgraded hardware committed by IBM was consumed by Kyndryl. From the inception of the program to date, \$110 million of the upgraded hardware committed by IBM has been delivered to Kyndryl. The expected average useful life of the upgraded hardware is approximately five years, and the Company intends to recognize total depreciation approximating \$265 million over the useful life, consistent with our depreciation policy.

**Lease Guarantees**

Kyndryl has lease agreements with third parties with an estimated aggregate lease liability of \$64 million that are guaranteed by IBM as of June 30, 2023.

**NOTE 14. WORKFORCE REBALANCING AND SITE-RATIONALIZATION CHARGES**

During the fiscal year ended March 31, 2023, the Company initiated actions to reduce our overall cost structure and increase our operating efficiency. These actions are anticipated to occur over several quarters and result in workforce rebalancing charges, charges related to ceasing to use leased and owned fixed assets, and lease termination charges (collectively, the "charges"). We expect the total charges to be incurred for this program to be approximately \$270 million, consisting of \$150 million in workforce rebalancing charges and \$120 million in charges related to ceasing to use leased and owned fixed assets and lease termination charges. The Company expects that these actions will reduce future payroll costs, rent expenses and depreciation of property and equipment. We will continue to seek opportunities to increase our operational efficiency and reduce costs, which may result in additional charges in future periods.

The following table presents the segment breakout of charges incurred during the three months ended June 30, 2023.

(Dollars in millions)	Three Months Ended June 30, 2023		Costs Incurred to Date	
United States	\$	12	\$	25
Japan		1		4
Principal Markets		24		86
Strategic Markets		28		75
Corporate charges not allocated to the segments		3		13
<b>Total charges</b>	<b>\$</b>	<b>68</b>	<b>\$</b>	<b>203</b>

The following table presents the classification of workforce rebalancing and site-rationalization activities in the Consolidated Income Statement during the three months ended June 30, 2023. Charges in the three months ended June 30, 2022 were immaterial.

(Dollars in millions)	Three Months Ended June 30, 2023	
Cost of services	\$	1
Selling, general and administrative expenses		10
Workforce rebalancing charges		58
<b>Total charges</b>	<b>\$</b>	<b>68</b>

**Notes to Consolidated Financial Statements (continued)**

The following table presents the components of and changes in our workforce rebalancing and site-rationalization charges liabilities during the three months ended June 30, 2023.

(Dollars in millions)	Workforce Rebalancing Liabilities*	Liabilities Related to Ceasing to Use Leased Assets	Liabilities Related to Lease Terminations	Liabilities Related to Ceasing to Use Fixed Assets	Total
<b>Balance at March 31, 2023</b>	\$ 55	\$ —	\$ 3	\$ —	\$ 58
Charges	58	2	1	8	68
Cash payments	(73)	—	(4)	(4)	(80)
Non-cash adjustments	(1)	(2)	—	(4)	(7)
<b>Balance at June 30, 2023</b>	<u>\$ 39</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 39</u>

\* Excludes historical workforce rebalancing liabilities of \$42 million as of March 31, 2023 and \$35 million as of June 30, 2023 as well as \$6 million cash paid for workforce rebalancing liabilities that were inherited from the former Parent. Workforce rebalancing liabilities are recorded within Other Liabilities on the Consolidated Balance Sheet.

**NOTE 15. SUBSEQUENT EVENTS**

In July 2023, the Company extinguished \$70 million of finance lease obligations through the sale and assignment of certain IT infrastructure services equipment that the Company previously classified as finance leases, resulting in an immaterial gain in the Consolidated Income Statement.

**Item 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE THREE MONTHS ENDED JUNE 30, 2023**

**Overview**

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Revenue	\$ 4,193	\$ 4,288
Revenue growth (GAAP)	(2) %	(10) %
Revenue growth in constant currency <sup>(1)</sup>	(1) %	(3) %
Net income (loss)	\$ (141)	\$ (250)
Adjusted EBITDA <sup>(1)</sup>	\$ 612	\$ 491

(1) Revenue growth in constant currency and adjusted EBITDA are non-GAAP financial metrics. For definitions of these metrics and a reconciliation of adjusted EBITDA to the most directly comparable financial measure calculated and presented in accordance with U.S. GAAP, see “—Segment Results.”

(Dollars in millions)	June 30, 2023	March 31, 2023
	Assets	\$ 10,986
Liabilities	9,648	10,002
Equity	1,338	1,462

**Organization of Information**

Kyndryl Holdings, Inc. was formed as a wholly-owned subsidiary of IBM in September 2021 to hold the operations of the managed infrastructure services unit of IBM’s Global Technology Services segment. On November 3, 2021, Kyndryl separated from IBM through a spin-off that was tax-free for U.S. federal tax purposes. Following the Separation, Kyndryl became an independent, publicly-traded company and the world’s leading managed infrastructure services provider.

**Financial Performance Summary****Macro Dynamics**

In fiscal year 2023, we saw continuing demand for information technology services, despite declining economic growth, increased geopolitical tensions, inflationary pressures and government efforts to stem inflation. Although the risk of economic slowdowns in certain geographies has increased due to higher interest rates and other factors, most economists, including the International Monetary Fund, expect positive global macroeconomic growth in calendar years 2023 and 2024.

**Quarterly Financial Performance**

For the three months ended June 30, 2023, we reported \$4.2 billion in revenue, a decline of 2 percent compared to the prior-year period. The revenue decline was largely attributable to actions the Company has taken to reduce low-margin components of its customer relationships, as well as currency effects. United States revenue was unchanged, Japan revenue declined 4 percent (but increased in constant currency), Principal Markets revenue declined 2 percent and Strategic Markets revenue decreased 4 percent, in each case compared to the three months ended June 30, 2022. Net loss of \$141 million improved by \$109 million versus the prior-year period driven by lower transaction-related costs and progress on our key initiatives to drive operating efficiencies and increased margins, partially offset by a \$54 million increase in workforce rebalancing charges in the current quarter.



## Management Discussion (continued)

### Segment Results

The following table presents our reportable segments' revenue and adjusted EBITDA for the three months ended June 30, 2023 and 2022. Segment revenue and revenue growth in constant currency exclude any transactions between the segments.

(Dollars in millions)	Three Months Ended June 30,		Year-over-Year Change
	2023	2022	2023 vs. 2022
<b>Revenue</b>			
United States	\$ 1,164	\$ 1,168	0 %
Japan	610	634	(4)%
Principal Markets	1,484	1,516	(2)%
Strategic Markets	935	970	(4)%
<b>Total revenue</b>	<b>\$ 4,193</b>	<b>\$ 4,288</b>	<b>(2)%</b>
<b>Revenue growth in constant currency<sup>(1)</sup></b>	<b>(1)%</b>	<b>(3)%</b>	
<b>Adjusted EBITDA<sup>(1)</sup></b>			
United States	\$ 236	\$ 200	18 %
Japan	100	115	(13)%
Principal Markets	167	100	67 %
Strategic Markets	133	96	39 %
Corporate and other <sup>(2)</sup>	(24)	(20)	NM
<b>Total adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 612</b>	<b>\$ 491</b>	<b>25 %</b>

NM – not meaningful

(1) Revenue growth in constant currency and adjusted EBITDA are non-GAAP financial metrics. See the information below for definitions of these metrics and a reconciliation of adjusted EBITDA to net income (loss).

(2) Represents net amounts not allocated to segments.

We report our financial results in accordance with U.S. GAAP. We also present certain non-GAAP financial measures to provide useful supplemental information to investors. We provide these non-GAAP financial measures as we believe it enhances visibility to underlying results and the impact of management decisions on operational performance and enables better comparison to peer companies.

Revenue growth in constant currency is a non-GAAP measure that eliminates the effects of exchange rate fluctuations when translating from foreign currencies to the United States dollar. It is calculated by using the average exchange rates that existed for the same period of the prior year. Constant-currency measures are provided so that revenue can be viewed without the effect of fluctuations in currency exchange rates, which is consistent with how management evaluates our revenue results and trends.

Additionally, management uses adjusted EBITDA to evaluate our performance. Adjusted EBITDA is a non-GAAP measure and defined as net income (loss) excluding net interest expense, income taxes, depreciation and amortization (excluding depreciation of right-of-use assets and amortization of capitalized contract costs), charges related to ceasing to use leased/fixed assets, charges related to lease terminations, transaction-related costs, pension costs other than pension servicing costs and multi-employer plan costs, stock-based compensation expense, workforce rebalancing charges, impairment expense, significant litigation costs and foreign currency impacts of highly inflationary countries. We believe that adjusted EBITDA is a helpful supplemental measure to assist investors in evaluating our operating results as it excludes certain items whose fluctuation from period to period does not necessarily correspond to changes in the operations of our business. We provide this non-GAAP financial measure as we believe it enhances visibility to underlying results and the impact of management decisions on operational performance, enables better comparison to peer companies and allows us to provide a long-term strategic view of the business.

## Management Discussion (continued)

These disclosures are provided in addition to and not as a substitute for the percentage change in revenue and profit or loss measures on a U.S. GAAP basis compared to the corresponding period in the prior year. Other companies may calculate and define similarly labeled items differently, which may limit the usefulness of this measure for comparative purposes.

The following table provides a reconciliation of U.S. GAAP net income (loss) to adjusted EBITDA:

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
<b>Net income (loss)</b>	\$ (141)	\$ (250)
Provision for income taxes	32	45
Workforce rebalancing charges	58	4
Charges related to ceasing to use leased/fixed assets and lease terminations	10	—
Transaction-related costs	42	103
Stock-based compensation expense	22	26
Interest expense	29	20
Depreciation of property, equipment and capitalized software	210	228
Amortization expense	333	308
Other adjustments*	16	9
<b>Adjusted EBITDA (non-GAAP)</b>	<b>\$ 612</b>	<b>\$ 491</b>

\* Other adjustments represent pension expense other than pension servicing costs and multi-employer plan costs, significant litigation costs and currency impacts of highly inflationary countries.

### United States

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Revenue	\$ 1,164	\$ 1,168
Revenue year-over-year change	0 %	(3) %
Adjusted EBITDA	\$ 236	\$ 200
Adjusted EBITDA year-over-year change	18 %	

For the three months ended June 30, 2023, United States revenue of \$1.2 billion was unchanged compared to the prior-year quarter. Adjusted EBITDA increased \$36 million from the prior-year quarter, primarily driven by increased operating efficiencies and higher margins on recent signings, partially offset by an increase in software costs of \$16 million resulting from an amendment of the contract with a software provider that re-allocated costs among our segments.

### Japan

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Revenue	\$ 610	\$ 634
Revenue year-over-year change	(4) %	(15) %
Revenue growth in constant currency	2 %	1 %
Adjusted EBITDA	\$ 100	\$ 115
Adjusted EBITDA year-over-year change	(13) %	

For the three months ended June 30, 2023, Japan revenue of \$610 million decreased 4 percent compared to the prior-year quarter, driven by an unfavorable currency exchange rate impact of six points. Adjusted EBITDA decreased

**Management Discussion (continued)**

\$15 million from the prior-year quarter, primarily driven by unfavorable currency movements that impacted both non-yen-denominated costs and the translation of earnings into U.S. dollars.

**Principal Markets**

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Revenue	\$ 1,484	\$ 1,516
Revenue year-over-year change	(2) %	(18) %
Revenue growth in constant currency	(2) %	(9) %
Adjusted EBITDA	\$ 167	\$ 100
Adjusted EBITDA year-over-year change	67 %	

For the three months ended June 30, 2023, Principal Markets revenue of \$1.5 billion decreased 2 percent compared to the prior-year quarter. The revenue decline was largely attributable to actions the Company has taken to reduce equipment sales and other low-margin components of its customer relationships. Adjusted EBITDA increased \$67 million from the prior-year quarter, primarily due to a decrease in software costs of \$21 million resulting from an amendment of the contract with a software provider that re-allocated costs among our segments, increased operating efficiencies and higher margins on recent signings.

**Strategic Markets**

(Dollars in millions)	Three Months Ended June 30,	
	2023	2022
Revenue	\$ 935	\$ 970
Revenue year-over-year change	(4) %	2 %
Revenue growth in constant currency	(4) %	8 %
Adjusted EBITDA	\$ 133	\$ 96
Adjusted EBITDA year-over-year change	39 %	

For the three months ended June 30, 2023, Strategic Markets revenue of \$935 million decreased 4 percent compared to the prior-year quarter. The revenue decline was largely attributable to actions the Company has taken to reduce equipment sales and other low-margin components of its customer relationships. Adjusted EBITDA increased \$37 million from the prior-year quarter, primarily due to increased operating efficiencies and higher margins on recent signings, partially offset by an increase in software costs of \$9 million resulting from an amendment of the contract with a software provider that re-allocated costs among our segments.

**Corporate and Other**

Corporate and other had an adjusted EBITDA loss of \$24 million in the three months ended June 30, 2023, compared to a loss of \$20 million in the three months ended June 30, 2022.

**Management Discussion (continued)****Costs and Expenses**

(Dollars in millions)	Three Months Ended June 30,		Percent of Revenue		Change
	2023	2022	2023	2022	2023 vs. 2022
Revenue	\$ 4,193	\$ 4,288	100.0 %	100.0 %	(2)%
Cost of services	3,449	3,677	82.3 %	85.8 %	(6)%
Selling, general and administrative expenses	720	694	17.2 %	16.2 %	4 %
Workforce rebalancing charges	58	4	1.4 %	0.1 %	NM
Transaction-related costs	42	103	1.0 %	2.4 %	(60)%
Interest expense	29	20	0.7 %	0.5 %	47 %
Other expense (income)	5	(3)	0.1 %	(0.1)%	NM
Income (loss) before income taxes	\$ (109)	\$ (205)			

NM – not meaningful

Cost of services was 82.3% of revenue in the three months ended June 30, 2023, compared to 85.8% in the three months ended June 30, 2022, driven by increased operating efficiencies and higher margins on recent signings. Selling, general and administrative expenses were 17.2% of revenue in the three months ended June 30, 2023 compared to 16.2% in the prior-year quarter, driven by the impact of currency on revenue compared to our U.S. dollar-denominated expenses. Workforce rebalancing charges were 1.4% of revenue in the three months ended June 30, 2023 versus 0.1% of revenue in the prior-year quarter, due to workforce rebalancing actions in the first quarter of fiscal 2024. Transaction-related costs were 1.0% of revenue in the three months ended June 30, 2023 compared to 2.4% in the prior-year quarter driven by reduced rebranding and employee retention costs. Interest expense was 0.7% of revenue in the three months ended June 30, 2023 compared to 0.5% in the prior-year quarter.

**Transaction-Related Charges**

The Company classifies certain expenses related to the Separation, acquisitions and divestitures (if any) as “transaction-related costs” in the Consolidated Income Statement. Transaction-related costs include expenditures incurred to prepare for and execute the Separation and establish Kyndryl as a standalone business. These costs include employee retention expenses, information technology costs, marketing expenses to establish the Kyndryl brand, legal, accounting, consulting and other professional service costs required to prepare for and execute the Separation, and other costs related to contract and supplier novation and integration.

**Workforce Rebalancing and Site-Rationalization Charges**

During the fiscal year ending March 31, 2023, management initiated certain actions to reduce our overall cost structure and increase our operating efficiency. These actions include workforce rebalancing charges, charges related to ceasing to use leased and owned fixed assets, and charges related to lease terminations. Workforce rebalancing charges arise from cost-reduction actions to enhance productivity and cost-competitiveness and to rebalance skills that result in payments to the terminated employees. In addition, we identified certain leased and owned assets that were inherited from IBM as a result of the Separation that we determined will no longer provide any economic benefit to Kyndryl. As a result, we disposed of these assets through abandonment or early termination. During the three months ended June 30, 2023, the Company recognized \$58 million in workforce rebalancing charges and \$10 million in charges related to ceasing to use leased and owned fixed assets and lease termination charges.

Management expects total future charges for this program to be approximately \$70 million, consisting of \$50 million in workforce rebalancing charges and \$20 million in charges related to ceasing to use leased and owned fixed assets and lease termination charges. The Company estimates that the program in aggregate will require a cash outlay of approximately \$260 million, of which approximately \$92 million has been paid through June 30, 2023 (including \$11 million of contractual payments toward leased assets we have ceased to use) and approximately \$100 million is expected to be paid within fiscal year 2024, and the remainder thereafter. Management expects that these workforce rebalancing

## Management Discussion (continued)

and site-rationalization activities will reduce future payroll costs, rent expenses and depreciation of property and equipment by approximately \$200 million in fiscal year 2024. There can be no guarantee that we will achieve our expected cost savings. The Company will continue to seek opportunities to improve operational efficiency and reduce costs, which may result in additional charges in future periods. For additional information, see Note 14 – Workforce Rebalancing and Site-Rationalization Charges in the accompanying Consolidated Financial Statements.

### Income Taxes

The provision for income taxes for the three months ended June 30, 2023 was \$32 million of expense, compared to \$45 million of expense for the three months ended June 30, 2022. Our income tax expense for each of the three months ended June 30, 2023 and 2022 was primarily related to taxes on foreign operations and valuation allowances recorded in certain jurisdictions against deferred tax assets that are not more likely than not to be realized.

In assessing the need for a valuation allowance, management considers all available evidence for each jurisdiction, including past operating results, estimates of future taxable income, the reversal of existing temporary differences, and the feasibility of ongoing tax planning strategies and actions. Estimates of future taxable income and loss could change, perhaps materially, which may require us to revise our assessment of the recoverability of the deferred tax asset at that time.

### Financial Position

#### Dynamics

Total assets of \$11.0 billion decreased by \$477 million (and decreased by \$450 million adjusted for currency) from March 31, 2023, primarily driven by: a decrease in cash and cash equivalents of \$341 million mainly due to the net loss in the period as well as payments for license agreements, annual incentives and workforce rebalancing liabilities; and a decrease of \$33 million in accounts receivable due to lower revenue.

Total liabilities of \$9.6 billion decreased by \$354 million (and decreased by \$379 million adjusted for currency) from March 31, 2023, primarily as a result of: a decrease in accounts payable of \$148 million; a decrease in deferred income of \$63 million mainly due to lower advanced billings; and a decrease in accrued compensation and benefits of \$60 million due to payments of annual incentives; partially offset by an increase in debt of \$63 million due to new finance leases. Total equity of \$1.3 billion decreased \$124 million from March 31, 2023, principally due to our comprehensive loss in the period.

#### Working Capital

<b>(Dollars in millions)</b>	<b>June 30, 2023</b>	<b>March 31, 2023</b>
Current assets	\$ 4,653	\$ 4,963
Current liabilities	4,591	4,868
Working capital	\$ 62	\$ 95

Working capital decreased \$33 million from March 31, 2023. Current assets decreased \$310 million (and decreased \$300 million adjusted for currency) primarily driven by: a decrease of \$341 million in cash and cash equivalents and a decrease of \$33 million in accounts receivable. Current liabilities decreased \$277 million (and decreased \$298 million adjusted for currency) as a result of a decrease in accounts payable of \$148 million and a decrease in accrued compensation and benefits of \$60 million.

**Management Discussion (continued)****Noncurrent Assets and Liabilities**

Noncurrent assets of \$6.3 billion at June 30, 2023 decreased by \$167 million (and decreased by \$150 million adjusted for currency) compared to March 31, 2023, driven by a decrease in deferred taxes of \$58 million; and a decrease in deferred costs (noncurrent) of \$44 million.

Noncurrent liabilities of \$5.1 billion at June 30, 2023 decreased \$77 million (and decreased by \$82 million adjusted for currency) compared to March 31, 2023, mainly driven by a decrease in deferred tax liability of \$30 million; and a decrease in deferred income (noncurrent) of \$28 million; partially offset by an increase in long-term debt of \$38 million.

**Cash Flow**

Our cash flows from operating, investing and financing activities are summarized in the table below.

<b>(Dollars in millions)</b>	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
Net cash provided by (used in):		
Operating activities	\$ (173)	\$ 104
Investing activities	(113)	(218)
Financing activities	(38)	(41)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(15)	(111)
Net change in cash, cash equivalents and restricted cash	<u>\$ (339)</u>	<u>\$ (266)</u>

Net cash used in operating activities was \$173 million in the three months ended June 30, 2023, compared to net cash provided of \$104 million in the prior-year period. This change was primarily driven by payments toward license agreements, annual incentives and workforce rebalancing liabilities in the current quarter and higher cash flows from receivables in the prior-year quarter.

Net cash used by investing activities was \$113 million in the three months ended June 30, 2023, compared to a net cash use of \$218 million in the prior-year period due to lower capital expenditures.

Net cash used by financing activities totaled \$38 million in the three months ended June 30, 2023, compared to net cash used by financing activities of \$41 million in the prior-year period.

**Other Information****Signings**

The following table presents the Company's signings for the three months ended June 30, 2023 and 2022.

<b>(Dollars in billions)</b>	<b>Three Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
Total signings	\$ 2.8	\$ 2.9

Signings decreased by \$145 million in the three months ended June 30, 2023, or 5%, compared to the prior-year quarter due to the Company's efforts to reduce certain low-margin revenues. We believe that the estimated values of signings provide insight into the Company's potential future revenue and are a tool to monitor trends in the business, including the business' ability to attract new customers and sell additional scope into our existing customer base, and we believe signings are helpful information for investors. There are no third-party standards or requirements governing the calculation of signings. We define signings as an initial estimate of the value of a customer's commitment under a contract. The calculation involves estimates and judgments to gauge the extent of a customer's commitment, including

## **Management Discussion (continued)**

the type and duration of the agreement and the presence of termination charges or wind-down costs. Contract extensions and increases in scope are treated as signings only to the extent of the incremental new value. Signings can vary over time due to a variety of factors including, but not limited to, the timing of signing a small number of larger outsourcing contracts as well as the length of those contracts. The conversion of signings into revenue may vary based on the types of services and solutions, customer decisions and other factors, which may include, but are not limited to, the macroeconomic environment or external events.

## **Liquidity and Capital Resources**

We believe that our existing cash and cash equivalents and the Revolving Credit Agreement entered into in October 2021, will be sufficient to meet our anticipated cash needs for at least the next twelve months.

### ***Senior Unsecured Notes***

In October 2021, in preparation for our Spin-off, we completed the offering of \$2.4 billion in aggregate principal amount of senior unsecured fixed-rate notes as follows: \$700 million aggregate principal amount of 2.05% Senior Notes due 2026, \$500 million aggregate principal amount of 2.70% Senior Notes due 2028, \$650 million aggregate principal amount of 3.15% Senior Notes due 2031 and \$550 million aggregate principal amount of 4.10% Senior Notes due 2041 (the “Notes”). The Notes were offered and sold to qualified institutional buyers in reliance on Rule 144A under the Securities Act and to non-U.S. persons in reliance on Regulation S of the Securities Act. The Notes are subject to customary affirmative covenants, negative covenants and events of default for financings of this type and are redeemable at our option in a customary manner.

In connection with the issuance of the Notes, we entered into a registration rights agreement with the initial purchasers of the Notes, pursuant to which we completed a registered offering to exchange each series of Notes for new notes with substantially identical terms during the quarter ended September 30, 2022.

### ***Term Loan and Revolving Credit Facility***

In October 2021, we entered into a \$500 million three-year variable rate term loan credit agreement (the “Term Loan Credit Agreement”). In November 2021, we drew down the full \$500 million available under the Term Loan Credit Agreement.

In October 2021, we entered into a \$3.15 billion multi-currency revolving credit agreement (the “Revolving Credit Agreement” and, together with the Term Loan Credit Agreement, the “Credit Agreements”) for our future liquidity needs.

In June 2023, we amended the Credit Agreements by replacing the London Interbank Offered Rate (“LIBOR”) as the interest rate benchmark for U.S. Dollar borrowings with the Secured Overnight Financing Rate (“SOFR”). The first repricing date using SOFR will be in July 2023.

The Revolving Credit Agreement expires, unless extended, in October 2026, and the Term Loan Credit Agreement matures, unless extended, in November 2024. Interest rates on borrowings under the Credit Agreements are based on prevailing market interest rates, plus a margin, as further described in the Credit Agreements. As of June 30, 2023, there were no borrowings under the Revolving Credit Agreement.

We may voluntarily prepay our debt without premium or penalty, subject to customary “breakage” costs. The Company is in compliance with all of its debt covenants for all periods presented.

## **Management Discussion (continued)**

### ***Transfers of Financial Assets***

The Company has entered into agreements with third-party financial institutions to sell certain financial assets (primarily trade receivables) without recourse. The Company has determined these are true sales. The carrying value of the financial asset sold is derecognized, and a net gain or loss on the sale is recognized, at the time of the transfer. The first agreement, which was executed in November 2021 and subsequently amended, enabled us to sell, at any one time, on a revolving basis, our trade receivables with payment terms from three to nine months in the amount of up to \$1.0 billion, and trade receivables with payment terms of less than three months with no defined limit, contingent on the approval of the counterparty. The initial term of this agreement was 18 months, and the agreement automatically resets to a term of 18 months after every six months, unless one of the parties elects not to extend. The second agreement was executed in June 2022 with a separate third-party financial institution, in which the sale of receivables is contingent on the approval of the counterparty with no defined facility limit. The initial term of this agreement is twelve months, and was extended for an additional year.

The net proceeds from these agreements are reflected as cash provided by operating activities in the Consolidated Statement of Cash Flows. Gross proceeds from receivables sold to third parties under such programs were \$1.2 billion and \$613 million for the three months ended June 30, 2023 and June 30, 2022, respectively. The fees associated with the transfers of receivables were \$16 million and \$8 million for the three months ended June 30, 2023 and June 30, 2022, respectively. The year-over-year change was due to the aforementioned amendments.

### **Critical Accounting Estimates**

The application of U.S. GAAP requires us to make estimates and assumptions about certain items and future events that directly affect our reported financial condition. There have been no changes to our critical accounting policies and estimates as described in our Annual Report on Form 10-K for the fiscal year ended March 31, 2023 for more information; we refer to the Annual Report on Form 10-K for the fiscal year ended March 31, 2023 as the “Form 10-K”.

### **Cautionary Note Regarding Forward-Looking Statements**

This report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this report, including statements concerning the Company’s plans, objectives, goals, beliefs, business strategies, future events, business condition, results of operations, financial position, business outlook and business trends and other non-historical statements in this report are forward-looking statements. Such forward-looking statements often contain words such as “will,” “anticipate,” “predict,” “project,” “contemplate,” “plan,” “forecast,” “estimate,” “expect,” “intend,” “target,” “may,” “should,” “would,” “could,” “seek,” “aim,” “believe” and other similar words or expressions or the negative thereof or other variations thereon. Forward-looking statements are based on the Company’s current assumptions and beliefs regarding future business and financial performance. The Company’s actual business, financial condition or results of operations may differ materially from those suggested by forward-looking statements as a result of risks and uncertainties which include, among others:

- risks related to the Company’s spin-off from IBM;
- failure to attract new customers, retain existing customers or sell additional services to customers;
- technological developments and the Company’s response to such developments;
- failure to meet growth and productivity objectives;
- competition;
- impacts of relationships with critical suppliers and partners;
- inability to attract and retain key personnel and other skilled employees;
- impact of local legal, economic, political, health and other conditions;
- a downturn in economic environment and customer spending budgets;
- damage to the Company’s reputation;



### **Management Discussion (continued)**

- inability to accurately estimate the cost of services and the timeline for completion of contracts;
- its implementation of a new enterprise resource planning system and other systems and processes;
- service delivery issues;
- the Company's ability to successfully manage acquisitions, alliances and dispositions, including integration challenges, failure to achieve objectives, the assumption of liabilities, and higher debt levels;
- the impact of our business with government customers;
- failure of the Company's intellectual property rights to prevent competitive offerings and the failure of the Company to obtain necessary licenses;
- the impairment of our goodwill or long-lived assets;
- risks relating to cybersecurity and data privacy;
- risks relating to non-compliance with legal and regulatory requirements;
- adverse effects from tax matters and environmental matters;
- legal proceedings and investigatory risks and potential indemnification obligations;
- impact of changes in market liquidity conditions and customer credit risk on receivables;
- the Company's pension plans;
- the impact of currency fluctuations; and
- risks related to the Company's common stock and the securities market.

Additional risks and uncertainties include, among others, those risks and uncertainties described in the "Risk Factors" section of our Form 10-K, as such factors may be updated from time to time in the Company's periodic filings with the SEC. Any forward-looking statement in this report speaks only as of the date on which it is made. Except as required by law, the Company assumes no obligation to update or revise any forward-looking statements.

### **Website and Social Media Disclosure**

The Company may use its website and/or social media outlets, such as Facebook, LinkedIn and Twitter, as distribution channels of material company information. Financial and other important information regarding the Company is routinely posted on and accessible through the Company's website at <https://investors.kyndryl.com>, its Facebook page at <https://www.facebook.com/kyndryl>, its LinkedIn page at <https://linkedin.com/company/kyndryl> and its Twitter account (@Kyndryl) at <https://twitter.com/Kyndryl>. We may also use our Investors Relations website, <https://investors.kyndryl.com>, as means of disclosing material non-public information and for complying with our disclosure obligations under Regulation FD. In addition, you may automatically receive email alerts and other information about the Company when you enroll your email address by visiting the "Investor Email Alerts" section under the "Resources" section at <https://investors.kyndryl.com>.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

For our disclosures about market risk, see the information under the heading “Quantitative and Qualitative Disclosures About Market Risk” in the Form 10-K. There have been no material changes to the Company’s disclosure about market risk in the Form 10-K.

### **Item 4. Controls and Procedures**

The Company’s management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company’s disclosure controls and procedures (as such term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of the end of the period covered by this report. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company’s disclosure controls and procedures were effective as of the end of the period covered by this report.

#### Changes in Internal Control over Financial Reporting

During the quarter ended June 30, 2023, we completed the initial phase of a new SAP enterprise resource planning system implementation, which we expect will enhance our transactional processing and financial reporting. The implementation included changes to certain financial processes impacting key controls related to our internal controls over financial reporting. We believe we have maintained appropriate internal control over financial reporting during the implementation and will continue to monitor the impact of the implementation on our processes, procedures and internal control over financial reporting. There have been no other changes in the Company’s internal control over financial reporting (as such term is defined in Rule 13a-15(f) of the Exchange Act) that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

## Part II — Other Information

### Item 1. Legal Proceedings

Refer to Note 10 – Commitments and Contingencies, in the notes to consolidated financial statements in this report.

### Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, see the information under the heading “Risk Factors” in our Form 10-K for the year ended March 31, 2023. There have been no material changes with respect to the risk factors disclosed in the Form 10-K.

### Item 2. Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities

None.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

During the three months ended June 30, 2023, none of the Company’s directors or officers (as defined in Rule 16a-1(f) of the Securities Exchange Act of 1934) adopted, terminated or modified a Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act of 1933).

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
2.1	<a href="#">The Separation and Distribution Agreement, dated as of November 2, 2021, by and between International Business Machines Corporation and the registrant was filed as Exhibit 2.1 to the registrant's Current Report on Form 8-K filed on November 4, 2021, and is hereby incorporated by reference.</a>
3.1	<a href="#">The Amended and Restated Certificate of Incorporation of the registrant was filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K filed on November 4, 2021, and is hereby incorporated by reference.</a>
3.2	<a href="#">The Amended and Restated Bylaws of the registrant, effective January 25, 2023, was filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K filed on January 27, 2023 and is hereby incorporated by reference.</a>
10.1	<a href="#">Amendment No.1 to the Five-Year Revolving Credit Agreement, dated as of June 21, 2023 among the Company, the Lenders party thereto and JPMorgan Chase Bank N.A., as Administrative Agent, was filed as Exhibit 10.1 to the registrant's Current Report on Form 8-K filed on June 23, 2023, and is hereby incorporated by reference.</a>
10.2	<a href="#">Amendment No.1 to the Term Loan Credit Agreement, dated as of June 21, 2023 among the Company, the Lenders party thereto and JPMorgan Chase Bank N.A., as Administrative Agent, was filed as Exhibit 10.2 to the registrant's Current Report on Form 8-K filed on June 23, 2023, and is hereby incorporated by reference.</a>
31.1	<a href="#">Certification of principal executive officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)</a>
31.2	<a href="#">Certification of principal financial officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)</a>
32.1	<a href="#">Certification of principal executive officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)</a>
32.2	<a href="#">Certification of principal financial officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)</a>
101.INS	XBRL Instance Document – the instance document does not appear on the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File – the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by the Company in these agreements or other documents were made solely within the specific context of the relevant agreement or document and do not apply in any other context or at any time other than the date they were made.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Kyndryl Holdings, Inc.

\_\_\_\_\_  
(Registrant)

Date: August 8, 2023

By: /s/ Vineet Khurana

Vineet Khurana  
Vice President and Controller  
(Principal Accounting Officer and Authorized  
Signatory)

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER**

I, Martin J. Schroeter, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Kyndryl Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ Martin J. Schroeter

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Martin J. Schroeter

Chairman and Chief Executive Officer

(Principal Executive Officer)

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**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER**

I, David B. Wyshner, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Kyndryl Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ David B. Wyshner  
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David B. Wyshner  
Chief Financial Officer  
(Principal Financial Officer)

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**KYNDRYL HOLDINGS, INC.**

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Kyndryl Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Martin J. Schroeter, Chairman and Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 8, 2023

/s/ Martin J. Schroeter

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Martin J. Schroeter

Chairman and Chief Executive Officer

(Principal Executive Officer)

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**KYNDRYL HOLDINGS, INC.**

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Kyndryl Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David B. Wyshner, Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 8, 2023

/s/ David B. Wyshner

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David B. Wyshner

Chief Financial Officer

(Principal Financial Officer)

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